



SMART SPACE AS A SERVICE™ (SSaaS™)

If you're looking to embrace the Internet of Things (IoT) to bring your facility into the digital age, then SBT's Smart Space as a Service is your ticket there. Engineered to provide you with everything you need to engineer, deploy, and fully support a smart building system, our SSaaS program enables you to reap the benefits of today's latest IoT technologies with zero out-of-pocket cost.



It's not just about LED lights and sensors; it's about running a more efficient facility, unlocking untapped optimization, and uncovering new revenue streams through big data analytics. SBT's SSaaS program empowers you to not only benefit from today's loT advancements, but you'll also free up much-needed capital that you can use to invest in other areas of your business.

Get More With SSaaS™

- 1. Unlocking the IoT: What really makes our SSaaS program shine is its power to unlock the Internet of Things. Through custom application development or out of the box solutions, Smart Space as a Service covers a wide range of IoT-enabled solutions.
- **2. Cash Flow Positive:** Savings from the energy efficiency improvements offset capital requirements for the project, providing you with additional capital to invest in your business while reaping IoT benefits with no out-of-pocket cost.
- **3. Low Subscription:** Smart Space as a Service empowers end-users with a single, low monthly payment that covers everything from project engineering, deployment, and ongoing optimization and technical support.
- **4. Off-Balance Sheet:** Under the SSaaS funding model, the physical hardware is considered an off-balance sheet expense and treated as an operating expense vs. a capital improvement expense.
- **5. End-to-End Support:** Our Smart Space as a Service program goes far beyond providing you with project funding; it orchestrates the entire IoT deployment, through to ongoing support via our innovative S | HUB Tablet.



Whether you're looking to improve facility efficiency, prepare for a safer workplace through contact tracing and germicidal lighting, or something more, there is no better time to get your project off the ground.

TALK TO AN ACCOUNT MANAGER TODAY TO GET STARTED!