



# SBT

## ALLIANCE

Smarter Building Technologies Alliance



## WHO WE HELP: COMMERCIAL CLIENTS

### INTRODUCTION

Whether you have a portfolio of commercial buildings, a chain of retail storefronts, or a single office building, Smarter Building Technologies (SBT) Alliance provides you with the industry insight and technological know-how to engineer, deploy and support energy efficiency and Internet of Things (IoT) solutions from start to finish.

Our comprehensive End-to-End Solution (EES) & flexible Factory-Based Solutions (FBS) simplify the project engineering process to deliver leading LED lighting technologies that are supercharged with the latest in IoT-based controls.

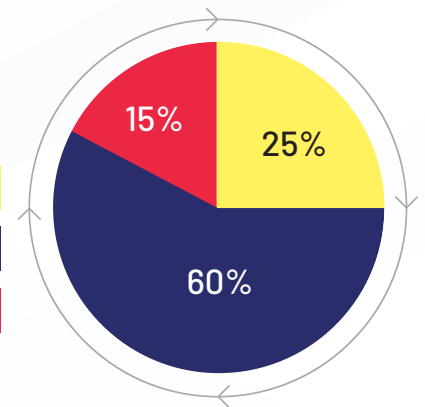
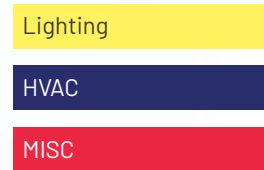
*Some additional key features of our EES and FBS solutions include:*

- Comprehensive ongoing system service bundles to keep your system optimized.
- Streamlined project logistics to speed up construction timelines.
- Customized IoT-based solutions to address your specific needs.
- Single vendor contract for the entire project and beyond.
- Full technical support prior, during, and post-construction.

When it comes to commercial buildings, not all spaces are created equal. Various building types require different approaches to meet each building's unique needs. Smarter Building Technologies Alliance understands these needs to our core.

Whether it's developing the correct luminaire specification for a challenging application or a customized IoT control solution, SBT Alliance guides your organization step by step. Our goal is to ensure you receive a comprehensive smart building system that unlocks the additional insights that your business needs to drive value and operational efficiencies.

### ENERGY BILL COST BREAKDOWN



### WHAT IS IOT?:

IoT or the Internet of Things is the extension of Internet connectivity into physical devices and everyday objects. Embedded within all kinds of electronics and other forms of hardware, these devices can communicate and interact with one another and connect to the Internet, allowing for remote data insights, monitoring capability, and advanced controllability.

### COMMERCIAL/INDUSTRIAL CLIENTS



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### HEADQUARTERS

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### REGIONAL OFFICES

Atlanta, GA      Nashville, TN  
Boston, MA      Scranton, PA  
Cleveland, OH

### MFG / PRODUCTION

Sacramento, CA  
Tijuana, MX

For more information, contact SBT Alliance today! 833-SBT-4IOT | info@sbt-alliance.com | sbt-alliance.com